

# S.G.V.V T's. SHRI GAVISIDDHESHWAR ARTS, SCIENCE & COMMERCE COLLEGE KOPPAL



## CERTIFICATE COURSE IN RURAL ENTREPRNEURSHIP DEVLOPMENT

Submitted By
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#### Submitted to

The Principal S.G.V.V.T's
Shri Gavisiddheshwar Arts, Science & Commerce College Koppal

Department of Economics

Shri Gavisiddheshwar Arts, Science & Commerce College

Koppal

#### **Course Content**

## Unit – 1: Introduction to Entrepreneurship

(8 Hrs)

Evolution of Entrepreneurship: Concepts and Theories, Types of Rural Entrepreneurs (Farm and Non-Farm), Skill Based, Trade Based, Product Based Enterprise Characteristics of Entrepreneur, Functions of Entrepreneur,

## UNIT 02: Entrepreneurship Development

(6 Hrs)

Entrepreneurial Motivation Training, Factors influencing
Entrepreneurship Development, Challenges of Rural
Entrepreneurship Development in India, Charms of being Rural
Entrepreneur, Rural Entrepreneurs Selection- Tools and Techniques,
Competencies of Successful Rural Entrepreneurs and Success and
Failure Stories, Challenges and Opportunities of Small Scale Rural
Economy, Federation and Confederation of Rural Entrepreneurs.
Women Entrepreneurship

## Unit –3: Institutional Eco-Systems and Government Schemes (6Hrs)

Matching Skill Sets, Resource Sets and Governmental Schemes, Introduction to Various Government Schemes (list of various rural entrepreneurship schemes to be added), Process and Procedure of availing Government Schemes, Role of various support Institutes and Agencies: DIC, Banks and other Financial Institutions (list of institutions to be added eg. RRB, NABARD, SC/ST Corporation, OBC Corporation and Women Finance Corporation), Project Proposal and Documentation

## **Unit – 4: Enterprise Incubation**

Business Plan Preparation: Business Opportunity Identification, Exploring Entrepreneurial opportunities and guidance, Forward and Backward Linkages, Market survey and its Tools and Techniques, Market Linkage Development, Finance and Accounting Management: Sourcing, Working Capital and Accounts Management, Human Resource Management, Registration and Legal formalities, Technological aspects of Rural Business.

Unit – 5: Micro and Small Entrepreneurship – Establishment and Management (6 Hrs)

Introduction to Micro and Small Business Establishment, Project Identification and Selection, Project Formulation, Project Appraisal, Latest Government Policies for Micro and Small, Business in Indian Environment – Economic, Social, Political and Cultural and Legal Policies Governing Micro and Small Business, Networking and Rural Marketing

Unit – 6 : Live Project (6 Hrs)

Study of Local Rural Entrepreneurs, Growth Opportunities and Replicability of the Enterprise, Visit to Selected Villages for Identifying Potential Entrepreneurs and Entrepreneurial opportunities, Interaction with various Stakeholders: Panchayats, SHG, NGOs, Schools and Colleges, PHC, Bank Officials, Understanding Local Resources, Communities, Professions and Geography, Visiting all Government Departments working for Rural Development (Veterinary Hospitals, Rural Development and Panchayat Raj, Agriculture, Agricultural University, Fishery and Animal Husbandry, Interaction with DIC officials) to Identify Entrepreneurship Opportunities, Working Together for Proposing and Finalising Interventions in a Local Rural Enterprise Diversification, Expansion and Improving the Effectiveness.